

B-500 BEVELLER KEEPS PIPE DISTRIBUTOR ON SCHEDULE

B-500 BEVELLER TESTIMONIAL

NAME: MIKE LOVE
TITLE: OPERATIONS MANAGER
COMPANY: PAULSEN PIPE



2X

AS FAST AS TORCH BEVELLERS AND PLASMA TOOLS

36%

FASTER TO BEVEL 8-INCH PIPE

PAULSEN PIPE NEEDED A TOOL TO BEVEL PIPE FASTER.

“Many of our customers want a beveled end on their pipe. Before the B-500, we could only provide a beveled end with a torch or plasma cutter, which gives you a rough end, or with a spiral beveller, which is time-consuming and labor-intensive,” said Mike Love, operations manager for the pipe distributor in South Holland, Ill. “It was just a bottleneck for us.”

Then Paulsen bought a RIDGID® B-500 Transportable Pipe Beveller in summer 2015. Problem solved.

“THE B-500 PRODUCES BEVELS TWICE AS FAST AS TORCH BEVELLERS AND PLASMA TOOLS AND THREE TIMES AS FAST AS SPIRAL BEVELLERS.”

“It keeps our deliveries on time. We’re in the business to sell steel. (The B-500) keeps our steel moving and that’s how we make our money,” he said.

The B-500 produces bevels twice as fast as torch bevellers and plasma tools and three times as fast as spiral bevellers, Love said.

“IT’S THE SATISFACTION OF GETTING IT DONE FASTER AND MOVING ON, RATHER THAN HAVING TO SPEND ALL DAY ON IT.”

“They can finish a truckload of 8-inch pipe in four hours where it used to take them 11 hours to do it,” he said.

The bevels are high quality, as well, Love said, adding that they’ve been able to perform a precision cut of 37.5 degrees and 1/16th of an inch.

That combination of speed and precision is unmatched by Paulsen’s other bevellers, Love said: “The presentation of having a machine bevel and the speed at which the B-500 does it, it’s not even a comparison to our other methods.”

As a result, the B-500 is the most popular and efficient beveller in the 19-employee shop.

“After using it the first few days, they’d never go back. It’s the satisfaction of getting it done faster and moving on, rather than having to spend all day on it,” Love said.

As operations manager, Love appreciates the added efficiency and productivity the B-500 has brought to Paulsen, which ships imported and domestic pipe from 2 to 48 inches in diameter across the country.

“IF WE’D KNOWN HOW GOOD IT WAS BEFORE BUYING OUR OTHER BEVELLERS, WE’D HAVE BOUGHT THE B-500 INSTEAD.”

“If we’d known how good it was before buying our other bevellers, we’d have bought the B-500 instead,” he said.