

PIPE PATCHING KITS MEAN LESS TIME AND MORE MONEY FOR BUSINESS OWNER

RIDGID® PIPE PATCHING TESTIMONIAL

RIDGID®



When he's not putting out fires at his full-time job as a firefighter, Dwayne Mitchell spends his time running a successful drain cleaning business in Cordova, Tennessee – Premier Drain Cleaning.

Working alongside his nephew and drain technician, Brandon Mitchell, the team primarily works on residential and light commercial drain cleaning projects, regularly completing pipe relining, CIPP patching, and pipe patching projects for clients.

“PIPE PATCHING IS A GREAT WAY TO EXPAND YOUR BUSINESS AND YOUR PROFITS.”

For years, cured in place pipe (CIPP) patching has been used globally as a structural repair in short sections of broken and damaged pipe. Today, newer pipe patching systems that eliminate the need to dig have entered the market, providing additional options for trenchless repairs. Fully cured fiberglass patches surpass ASTM F1216 requirements and have a life expectancy range of up to 50 years.

“Pipe patching is a great way to expand your business and your profits,” Dwayne

said. “Simple, affordable and practical.”

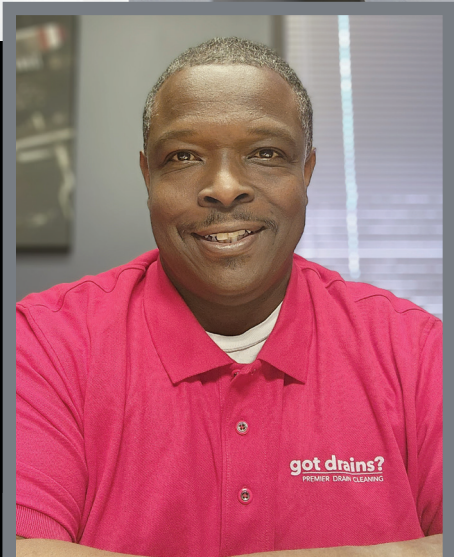
While not a solution in all cases, there are many situations when opting for pipe patching versus full length lining may be the best choice. For example, when only a small section of pipe needs

“WHEN YOU CAN MINIMIZE ANY OF THE EXTRACTION, HAVING TO TEAR UP A FAVORITE TREE OR REMOVE THE FAMILY’S SWING SET, USUALLY CAN MAKE A CUSTOMER FOR LIFE.”

to be repaired; budget constraints or customer and environmental disruption make replacement impossible; or there are too many bends for full length lining to navigate.

“When you can minimize any of the extraction, having to tear up a favorite tree or remove the family’s swing set, usually can make a customer for life, a person that really believes in you and wants pipe patching done,” Dwayne said. “The sales factor is automatically eliminated when you tell them we can just do this one spot and don’t have to spend \$8-10,000 to do the whole line.”

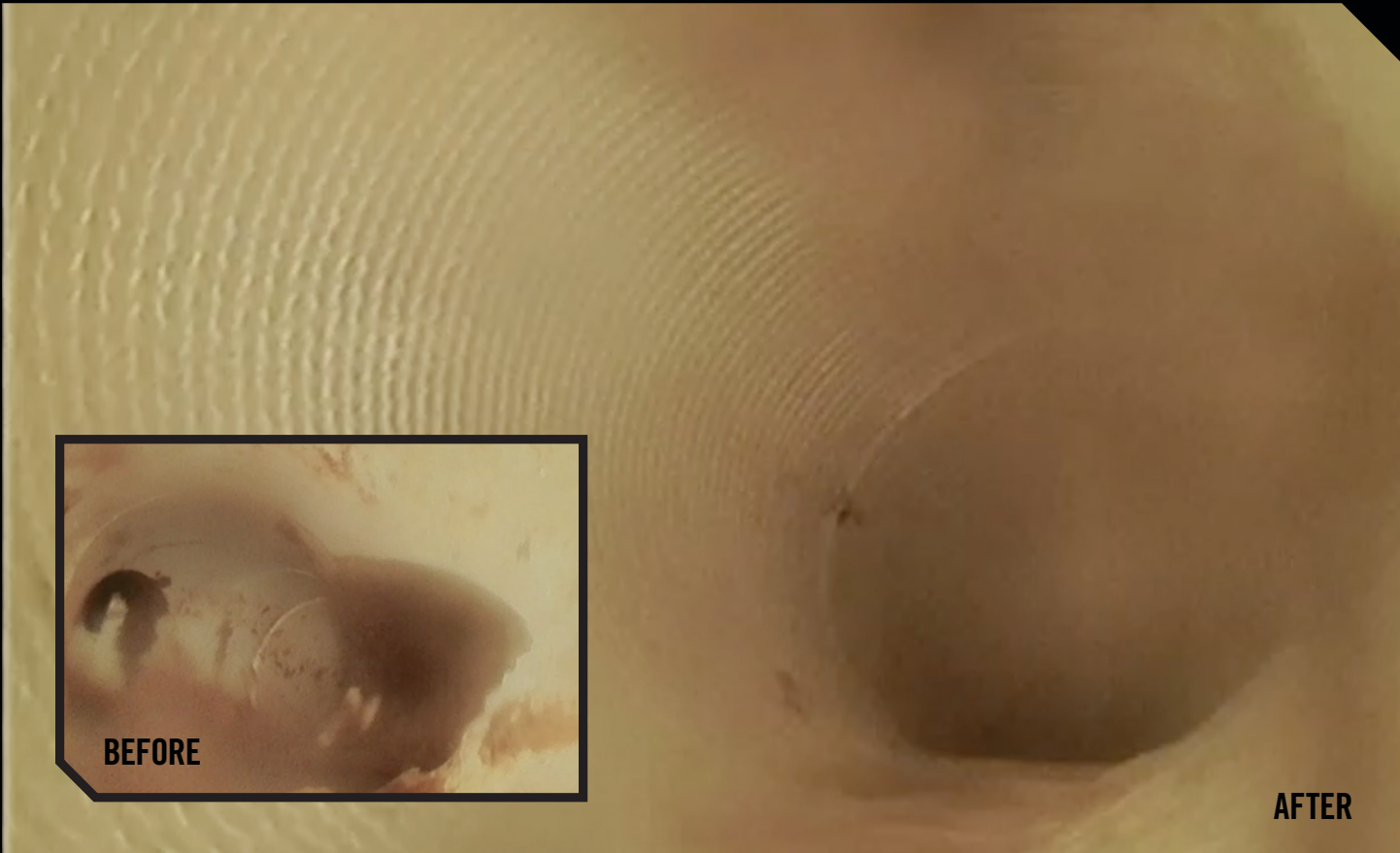
Recently, Dwayne decided to try the 3- to 4-inch RIDGID Pipe Patching Starter



NAME
DWAYNE MITCHELL

TITLE
OWNER

COMPANY
PREMIER DRAIN CLEANING



System, a solution that included the basic equipment needed for trenchless point repairs, but he had his doubts about it after his experience with another pipe patching system.

“WHEN I USE THE RIDGID PIPE PATCHING SYSTEM, I’M 100% CONFIDENT I’VE GOTTEN IT RIGHT.”

“When I bought the RIDGID Pipe Patching System I was skeptical. I talked to my nephew and said, ‘I just don’t know because of the inconsistencies of the other brand,’” said Dwayne. “I decided I was going to try it and one thing I don’t have to worry about is the probability of it not working. RIDGID has taken away the what-ifs.”

On one of the first jobsites Dwayne and Brandon used the RIDGID solution, they were working on a home’s cracked PVC line at the city connection. There were two holes in a 4-inch drain line on a bend for which they were able to use the pipe patch to repair the line.

“I was so impressed with the end result. I couldn’t tell where the hole was,” Dwayne said.

Brandon and Dwayne have since used the RIDGID Pipe Patching System at other jobsites, achieving similar results.

“When I use the RIDGID Pipe Patching System, I’m 100% confident I’ve gotten it right,” Dwayne said, a feeling he didn’t always have with other products.

“WE SET IT UP, PUT IT IN, CLEAN UP OUR WORK SPACE WHILE ITS CURING, AND BOOM, IT’S DONE. WE’RE COLLECTING OUR MONEY; WE’RE DONE AND ON OUR WAY.”

“If I told you about the sleepless nights I have had using your competitors. I’d push the packer down right, do everything right, still folds over, overshoots it. The customer doesn’t want to hear you have to redo it; they want to have confidence that you’re going to do it right the first time,” Dwayne said.

The other benefit Brandon and Dwayne have seen is the time savings: “We set it up, put it in, clean up our work space while its curing, and boom, it’s done. We’re collecting our money; we’re done and on our way,” Dwayne said.

From start to finish, repairs can be made with the RIDGID system in two hours or less.

“Take it from me, the RIDGID Pipe Patching System is the way to go. Everything from how the sticks (air push rods) are constructed, to the pipe patch system, to the containment system, everything about this product is a good-to-go for me,” Dwayne said.

RIDGID Pipe Patching Kits let users make fiberglass repairs on up to 6 feet of 2- to 6-inch pipe in hours and can be used on all sections of pipe, including straights, bends, transitions, and p-traps. Get high-quality, long-lasting results in a fraction of the time. Show up, clean, inspect, and patch all in one job.

©2023 RIDGID, Inc. The Emerson logo and RIDGID logo are registered trademarks of Emerson Electric Co. or RIDGID, Inc. in the U.S. and other countries. All other trademarks belong to their respective holders.



800.769.7743
RIDGID.COM/PIPEPATCH



REQUEST A PERSONALIZED
DEMO TODAY